

External BDM

London

£50,000 + Package

Vacancy ID: 010158

You will join a market leading London design and build contractor turning over £120m and continuing to grow. With a £50K salary plus commission, you will play a visible role in originating new opportunity within the workplace sector.

You will engage external partners, act as the first point of contact for potential clients and contribute directly to pipeline growth.

What You'll Do

You will contact and engage external partners across the London market, introducing the business and securing meetings that lead to commercial fit out projects.

You will research organisations, identify decision makers and gather key information around lease events, relocations and refurbishment plans. Your work will lay the foundation for senior business development colleagues to secure projects.

You will manage early stage relationships carefully, ensuring conversations are professional, well informed and commercially aligned.

You will maintain accurate records and follow up consistently, recognising that strong pipeline development relies on credibility and trust.

What You'll Get

You will receive a £50,000 salary plus commission, rewarding your ability to create genuine opportunity.

You will represent an established brand known for delivering prestigious workplace projects across London.

You will join a growing company with genuine promotion prospects as the business continues to expand.

You will operate within a professional, grown up culture where business development is valued and your contribution is visible.

What You'll Need

You must have previous cold calling experience and confidence speaking with senior level contacts.

You will have a strong telephone manner and the ability to build rapport quickly.



You will demonstrate relationship management skills and an understanding of how new construction projects are originated.

You must be based in London and comfortable working full time in the office.

About the Company

You will be joining a respected London based design and build contractor with a turnover of £120m and clear growth ambitions. The business is widely regarded as a market leader in the workplace sector and maintains a professional, commercially focused culture centred on long term success.

Getting in Touch

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email luca@moonlightpartners.co.uk

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

