

Business Development Manager
London
£30,000–£35,000 + Commission
Vacancy ID: 010171

This is an opportunity to start your business development career with a respected London fit out contractor, gaining training, market exposure and clear progression within a growing team.

You will join a £100M+ turnover workplace specialist with an international presence and a strong reputation for delivering high quality projects. The role sits within the design and build division and offers the chance to learn from experienced professionals while building your own network.

What You'll Do

You will focus on generating new business opportunities by identifying organisations planning workplace change and introducing the business to senior decision makers.

Your day to day work will involve proactive calling, building relationships and arranging meetings with Directors and C-suite executives.

You will manage your own pipeline and aim to secure around five quality meetings each week. This requires consistency, organisation and the confidence to speak clearly about what the business offers.

As conversations progress, you will work closely with senior colleagues to ensure opportunities are followed up professionally and developed into real projects.

Over time, you will build your own network and become a recognised contact within the workplace market.

What You'll Get

You will receive a salary between £30,000 and £35,000 plus commission.

You will represent a recognised contractor with the credibility to open doors at senior level.

You will gain exposure to prestigious workplace projects while working in a professional, grown up culture where people are trusted to perform.

The business offers strong training and clear promotion prospects for individuals who show commitment and consistency, along with healthcare and the stability of an established company with long term plans.



What You'll Need

You will have a confident telephone manner and enjoy speaking with people.

You should be comfortable communicating with senior individuals and able to present yourself clearly and professionally.

The role requires resilience, including the ability to make a high volume of calls each day and maintain a consistent approach.

You will also need good organisation skills and the motivation to build a long term career in business development.

About the Company

You will be joining a London based workplace fit out contractor with turnover exceeding £100M and an international presence.

The business delivers complex, high quality projects through design and build teams and specialist divisions, and has built a strong reputation for reliability, delivery and long term client relationships.

The culture is professional, performance driven and supportive, with experienced leadership and clear plans for continued growth.

Getting in Touch

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email luca@moonlightpartners.co.uk

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

