

**Strategic Account Manager**

**London**

**£70,000–£80,000 + Commission**

**Vacancy ID: 010157**

You have built a network within the London workplace market and now want a stronger platform behind you. This role offers the opportunity to represent a Tier 1 design and build contractor with a turnover of £140m and clear ambitions for further growth.

You will report directly to senior leadership within business development and focus on converting relationships into £1m+ commercial fit out projects.

**What You'll Do**

You will network with agents and project managers across London, identifying and developing opportunities for high value commercial fit out schemes.

You will leverage an established and respected brand to open doors and position the business early in the project lifecycle. Your role will centre on strategic relationship management rather than one off transactions.

You will nurture key accounts, maintain visibility in the market and ensure a consistent pipeline of opportunities aligned with the company's growth objectives.

You will work closely with senior leadership, with the autonomy to shape your own approach and focus on the relationships that matter most.

**What You'll Get**

You will receive a £70,000 to £80,000 basic salary with commission, directly linked to the projects you secure.

You will represent a recognised market leader delivering prestigious workplace projects across London. That credibility strengthens your standing and enhances the quality of your conversations.

You will join a growing business with genuine promotion prospects as turnover increases towards £200m. Success will create scope for broader responsibility.

You will work within a professional, grown up culture supported by an experienced and collaborative team.

You will have access to ongoing training and development, ensuring you continue to build your capability in a competitive market.

**What You'll Need**

You must have an existing network of relevant contacts within the design and build sector,



particularly agents and project managers.

You will have a proven track record of bringing in commercial fit out projects valued at £1m and above.

You must have direct experience within design and build and be comfortable representing a Tier 1 contractor at senior level.

You will need to be based in London and comfortable working full time in the office.

### **About the Company**

You will be joining a Tier 1 London based design and build contractor with a turnover of £140m and clear ambitions for continued growth. The business is widely regarded as a market leader in the workplace sector, delivering high quality, prestigious projects for corporate occupiers.

It combines financial stability with ambition and maintains a professional, performance focused culture.

### **Getting in Touch**

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email [luca@moonlightpartners.co.uk](mailto:luca@moonlightpartners.co.uk)

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