

## **Estimator**

London

£70,000–£90,000 + package

Vacancy ID: 010144

You are trusted with the numbers before anyone else sees them. You influence what is possible, what is risky, and what will succeed. In this role, you will not be tucked away behind spreadsheets. You will be central to how projects are shaped, won, and delivered. You will be part of a collaborative, award-winning business where people care about quality, wellbeing, and doing things properly. You will be given autonomy, backed by a market leader that trusts its people to make good decisions.

This is a senior estimating role within a respected London-based workplace design and build contractor. You will work on complex, high-value office projects from early design through to final account, with the authority to challenge, shape and improve commercial outcomes.

## **What You'll Do**

You will lead estimating activity across multiple projects, taking ownership of cost planning from early concept through to tender and handover. You will produce detailed cost plans, benchmarking data and models that give clarity to clients and internal teams.

You will work closely with designers, project managers and commercial leads to provide real-time cost advice during pre-construction. Your input will shape scope, programme and procurement strategy from the outset.

You will develop and manage tender packages, issuing enquiries, analysing returns and compiling clear, commercially sound comparisons. You will assess scope gaps, exclusions and pricing risks, and provide confident recommendations to mitigate them.

You will support early-stage value engineering, proposing alternative solutions that protect design intent while meeting client budgets. You will prepare and present pricing submissions for internal governance and client review.

You will also lead the procurement of subcontract packages, including negotiation and contract award, ensuring supply chain alignment with programme, quality and cost objectives.



## What You'll Get

You will join a business known for its strong team culture, where people collaborate openly and support each other. You will work for an award-winning contractor with a reputation for excellence in workplace delivery.

You will be trusted with real responsibility and autonomy, with the freedom to influence commercial strategy rather than simply follow it. Your wellbeing is taken seriously, with a culture that values sustainable working and long-term careers.

You will be part of a market leader that invests in its people and gives you the platform to work on some of London's most respected workplace projects.

## What You'll Need

You will be an experienced Estimator from either a design and build or traditional contracting background. Pre-construction experience is welcome, and you may be an ex pre-construction manager.

You will be confident preparing and managing detailed cost plans and budgets, leading take-offs, benchmarking and cost modelling.

You will be comfortable working with design and delivery teams, communicating clearly and constructively.

You will understand procurement, subcontract negotiation and commercial risk management, and be able to make sound, balanced decisions.

## About the Company

You will be joining a well-established London workplace design and build contractor delivering bespoke office environments for high-profile clients, with a strong reputation for quality and collaboration.

## Getting in Touch

If this sounds like the right next step for you, call Matthew Lane on 07875 209843 or email [matthew@moonlightpartners.co.uk](mailto:matthew@moonlightpartners.co.uk)

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

