

Project Director

London

£120,000 to £150,000 plus package

Vacancy ID 010130

You are being invited to take a genuinely influential role within a respected London based workplace design and build contractor. This is a business with significant turnover, a strong project pipeline and a reputation for delivering complex, design led environments. The role sits at the heart of its design and build operation, where you will coordinate the work winning activity that drives future growth.

You are not being hired to maintain the status quo. You are being brought in to shape how the business wins work, how teams collaborate, and how commercial decisions are made at the front end of major projects. With a grown up culture, a challenger mindset and a company that is still expanding, this is a role where your judgement and influence will matter.

What You'll Do

You will lead a design and build team focused on winning and shaping workplace projects from the earliest client conversations through to contract signature. Your core purpose is to coordinate the people, ideas and commercial strategy needed to secure the right projects on the right terms.

Working alongside designers, estimators and commercial leads, you will set the tone for how opportunities are pursued. You will decide which prospects are worth chasing, how they are positioned, and how the team brings forward a compelling, deliverable solution. You will act as the senior point of contact for clients during the pre contract phase, building trust and credibility while keeping a firm grip on risk, programme and margin.

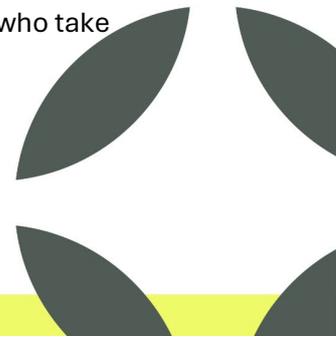
Internally, you will be a unifying figure across disciplines, ensuring that creative ambition is balanced with commercial reality. You will guide the team through bid strategy, value engineering and negotiation, always with a view to long term client relationships rather than short term wins. As the business grows, you will also play a part in developing talent within the team, helping to shape future leaders.

What You'll Get

You will be rewarded with a package in the £120,000 to £150,000 range, reflecting the seniority and impact of the role. More importantly, you will have real influence within a business that listens to its senior people and trusts them to get on with the job.

This is a challenger brand in its market, which means you will not be boxed in by rigid processes or legacy thinking. There is room here to do things better, to challenge assumptions, and to leave your mark on how work is won. As the design and build division continues to grow, there are clear promotion prospects for those who want to take on broader responsibility and a bigger voice within the business.

The culture is professional and grown up. You will be surrounded by capable people who take



pride in their work without needing micromanagement, and you will have the autonomy to run your part of the business in a way that reflects your own standards.

What You'll Need

You will come from a design and build workplace background, with experience at Project Director level or in a closely related senior role such as senior designer or pre contracts manager. You will understand what it takes to win work in this market, from early stage client engagement through to commercial negotiation.

You will be comfortable leading multidisciplinary teams and making judgement calls where design, cost and programme collide. Just as important is your ability to build trust, both with clients and with your own people, and to create an environment where good decisions are made consistently.

About the Company

You will be joining a well established workplace design and build contractor with a strong London presence and an international footprint. The business delivers high value fit out and design and build projects for a wide range of commercial clients and continues to invest in its people and capability as it grows.

Getting in Touch

If this sounds like the right next step for you, call Thomas Wood on 07398 970 887 or email thomas@moonlightpartners.co.uk.

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

