

Project Director

London

€130,000 to €140,000 + package

Vacancy ID: 010120

This is a senior role for someone who wants to sit at the centre of how premium workplace projects are originated and delivered. You will use your network to bring in high quality opportunities, then work with a talented design and delivery team to turn those conversations into beautifully realised spaces. You will be trusted, well supported and given real scope to grow your influence.

What You'll Do

You will be responsible for sourcing and developing new workplace opportunities through your relationships with property agents, consultants and client side decision makers. Your focus will be on opening doors, building trust and creating a healthy pipeline of well qualified leads. When opportunities are live, you will coordinate a work winning design and build team, shaping bids that are commercially robust and creatively strong. You will guide each opportunity from first contact through to contract, making sure what is sold is right for the client and right for the business.

A key part of the role is supporting a growing Paris based studio that is run from London. You will help steer its direction by making sure the right work is coming in and the right clients are being targeted, giving you a genuinely international brief and a broad platform to operate from. You will also act as a senior point of contact for clients, helping to build long term relationships and ensuring the business is seen as a trusted, client focused partner.

What You'll Get

You will be part of a globally recognised workplace brand, known for producing beautiful, world class projects. That reputation gives you access to better clients, more interesting briefs and a higher level of conversation.

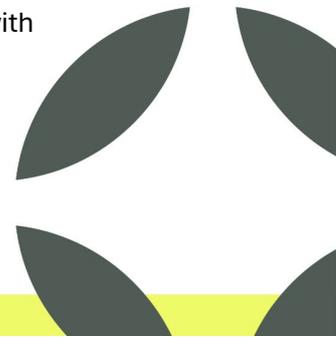
You will receive a six figure salary and package that reflects the seniority and commercial impact of the role. Alongside that, there is genuine scope for progression as the Paris studio and wider business continue to grow.

You will be working in a culture that values design quality, client relationships and thoughtful growth, rather than volume for its own sake.

What You'll Need

You will bring a strong network within the workplace fit out and design and build sector, with the confidence and credibility to open doors and develop opportunities.

You will have a good understanding of the Paris market and how work is won there, with



established contacts and market awareness.

You will be comfortable working at senior level, coordinating teams and leading commercial conversations through to contract.

About the Company

You will be joining an established European workplace design and build business with a strong global presence. The company is known for combining high quality design with reliable delivery, working with respected brands to create spaces that genuinely support modern working. Its Paris studio is a growing part of that wider network, with a team of around 15 people and close ties to London. This role plays a central part in shaping how that studio develops and how its work is won.

Getting in Touch

“If this sounds like the right next step for you, call Thomas Wood on 07398 970 887 or email thomas@moonlightpartners.co.uk.

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

