

### **Business Development Executive**

London

£30,000–£35,000 + commission

Vacancy ID: 010154

You'll be joining a Tier 1 design and build contractor turning over more than £100M, currently investing heavily in growth and pipeline generation.

This is a structured entry-level business development role within a high-performing team, offering commission, training and clear progression prospects within a market-leading organisation.

### **What You'll Do**

You'll contact prospective tenants to gather intelligence on lease breaks, relocations and refurbishment plans. Your focus will be on passing well-qualified opportunities to the strike calling team.

The role involves high daily call volumes and a target of five quality opportunities per week. You'll speak with senior-level executives and build confidence in professional, commercially focused conversations.

Over time, you'll develop a strong understanding of the design and build market and how workplace projects are secured.

### **What You'll Get**

You'll receive a competitive salary with commission aligned to performance.

You'll work within a grown-up, professional culture alongside experienced colleagues in a market-leading contractor delivering prestigious workplace projects.

As the business continues to grow, there will be clear promotion prospects for those who demonstrate consistency and ambition. Structured training will support your development.

### **What You'll Need**

Previous cold calling experience is essential.

You'll need a basic understanding of lease breaks and why businesses relocate or refurbish their space. More importantly, you'll need resilience, ambition and a genuine interest in building a career in sales within construction.

Confidence speaking to senior individuals and strong work ethic will be critical.



### **About the Company**

You'll be joining a Tier 1 design and build contractor with turnover exceeding £100M and ambitious growth plans. The company delivers high-quality workplace projects and operates within a professional, performance-driven culture focused on long-term success.

### **Getting in Touch**

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email [luca@moonlightpartners.co.uk](mailto:luca@moonlightpartners.co.uk)

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

