

**Business Development Manager**  
**London**  
**£50,000–£70,000 + Commission**  
**Vacancy ID: 010170**

You will build your career by opening doors with senior decision makers across the London workplace market, supported by a respected fit out contractor known for delivering high quality projects.

You will join a £100M+ turnover workplace specialist with an international presence and a strong reputation in London. The role sits within the design and build division and offers the chance to play an important part in its continued growth.

**What You'll Do**

You will generate new business opportunities by identifying organisations planning workplace change and building relationships with senior decision makers.

Your day to day activity will involve proactive outreach, managing your own pipeline and consistently securing around five quality meetings per week with senior stakeholders.

You will take a consultative approach to conversations, understanding client requirements and positioning the business as a credible partner for design and delivery.

Working closely with internal teams, you will help ensure opportunities are progressed professionally and that early discussions develop into live projects.

Over time, you will build your own network in the market and become a recognised point of contact for potential clients.

**What You'll Get**

You will receive a salary between £50,000 and £70,000 plus commission.

You will represent a genuine market leader with the credibility to open doors at senior level.

You will gain exposure to prestigious workplace projects while working in a grown up culture where individuals are trusted to perform.

The business is growing, offering clear promotion prospects for those who consistently deliver results, along with strong training support and the stability of an established company with international reach.

Healthcare and a competitive benefits package are also included.



### **What You'll Need**

You will have a confident telephone manner and be comfortable speaking with Directors and C-suite executives.

You should be able to communicate clearly, take a consultative approach and manage conversations at senior level.

The role requires resilience and consistency, including the ability to make a high volume of calls and maintain an organised pipeline.

You will also need the confidence to represent a premium contractor and the drive to build long term relationships in the market.

### **About the Company**

You will be joining a London based workplace fit out contractor with turnover exceeding £100M and an international presence.

The business delivers complex, high quality workplace projects through design and build teams as well as specialist divisions, and has built a strong reputation for reliability, delivery and long term client relationships.

The culture is professional, performance driven and supportive, with experienced leadership and clear plans for continued growth.

### **Getting in Touch**

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email [luca@moonlightpartners.co.uk](mailto:luca@moonlightpartners.co.uk)

Trust is the lifeblood of our business, and all enquiries will be treated with the utmost confidence. If you think you know the person for this role, we have a generous referral scheme, paying £500 to £2,000 per person you recommend depending on their salary level. Full terms available at <https://www.moonlightpartners.co.uk/recommend-someone>

