

**Head of Research**  
**London**  
**£55,000–£65,000**  
**Vacancy ID: 010153**

You'll lead the research function within a Tier 1 design and build contractor turning over more than £100M, currently investing heavily in growth and commercial capability.

This is a leadership role within a high-performing business development environment, where pipeline intelligence and data quality directly influence company performance.

Previous experience as a Head of Research is not essential. Strong sector knowledge and leadership potential are.

**What You'll Do**

You'll manage a team of four researchers, ensuring accurate CRM data, pipeline management, lease break tracking and job title intelligence.

You'll act as the primary point of contact for research within a wider BD team of around 30, supporting strike callers and senior business development professionals with clear, actionable insight.

You'll communicate with senior stakeholders and produce a weekly report for the CEO, providing visibility of pipeline performance and emerging opportunities.

Reporting directly to the Group Head of BD, you will align research output with broader commercial objectives and contribute to the company's continued growth.

**What You'll Get**

You'll join a recognized market leader delivering prestigious workplace projects.

The culture is grown up and collaborative, with experienced leadership and a clear sense of direction. As the business grows, there will be real promotion prospects for those who demonstrate impact.

Training opportunities are available to help you strengthen both your leadership skills and your commercial understanding.

You'll work within a stable and ambitious environment committed to long-term success.

**What You'll Need**

Experience as a researcher within construction or design and build is essential.

You'll be confident managing data, pipelines and CRM systems, while also communicating effectively with senior stakeholders.



A passion for leading and developing a small team is important. Organisation, accuracy and commercial awareness will underpin your success.

### **About the Company**

You'll be joining a Tier 1 design and build contractor with turnover in excess of £100M and clear ambitions for further growth. The business delivers high-quality workplace projects and operates within a mature, performance-driven culture.

It combines market leadership with ongoing investment in people and systems to support its expansion.

### **Getting in Touch**

If this sounds like the right next step for you, call Luca Comensoli on 07903 597106 or email [luca@moonlightpartners.co.uk](mailto:luca@moonlightpartners.co.uk)

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